

Gibbs Marine118 Petten Street
Rochester, NY 14612

Office Voice or Text: (585) 227-1579

Email: Sales@GibbsMarine.com**2020 Hauling, Storage, & Winterizing Contract**For boats without their own trailers

Vessel Owner _____ Location _____ Agreed Drop off Date _____ Time _____

Full Address _____ Requested Spring Launch Date if Inside _____

Mobile _____ Work _____ Home _____

Boat Make & Year _____ Boat Name _____ NY ID# _____ Length _____

We will need a set of keys to your vessel, where will they be? _____ Cradle # _____

Please enter the cost of items the marina is to perform, or place an "X" on items you do not need or will complete yourself:

1. Move boat from slip to haul out (for waste pump out, add \$1.00/Ft) $\$3.00$ or $\$4.00$ /Ft x _____ = _____
 2. Haul (with bottom pressure wash if painted) & Re-Launch vessel $\$13.00$ /Ft x _____ = _____
 3. Chemical Wash unpainted boat bottom (when lifted during hauling process) $\$15.00$ /Ft x _____ = _____
 4. Outdoor Boat Winter Land Storage to 5/1/21 (20 Ft Minimum) $\$15.00$ /Ft x _____ = _____
 5. Outdoor Jet Ski/Dinghy Winter Land Storage to 5/1/21 (10 Ft Minimum) $\$10.00$ /Ft x _____ = _____
 6. Discount on Storage with 2021 Dock Lease (GM/RSM) before 10/31/20 - $\$5.00$ /Ft x _____ = (- _____)
 7. Upgrade to Indoor Storage (in addition to item 4 or 5 above) $\$25.00$ /Ft x _____ = _____
 8. Stage boat outside prior to moving inside for early haul/winterization If Yes, \$100.00 = _____
 9. Winterize Engine(s) $\$150.00$ x _____ engine(s) = _____
 10. Engine Oil + Filter Change (see options on back) (_____) \$ _____ x _____ engine(s) = _____
 11. Sterndrive Service, Remove, Grease coupler, Change oil, Reinstall $\$160.00$ x _____ drives(s) = _____
 12. Freshwater Pump & System (circle to add items you want winterized below) $\$100.00$ x _____ each = _____
 13. Items: Head / Water Heater / Macerator / Shower pump / BaitWell / Wash Pump $\$40.00$ x _____ each = _____
 14. Unit Winterize per- Air Conditioner x _____, Generator x _____, Ice Maker x _____, $\$50.00$ x _____ each = _____
 15. Boat Stands or Cradle rental for season (if you provide one, circle which) $\$4.00$ /Ft x _____ = _____
 16. Cradle handling and Storage (if you own a wood/steel cradle for your boat) $\$100.00$ = _____
 17. Shrink Wrap Vessel Cost is Overall length _____ X _____ (width of boat + 4) = _____
 18. Door for shrink wrap - \$25 for door + \$25 for installation, (Circle which needed if not both) $\$50.00$ = _____
 19. Un-step Sail boat mast, Re-step mast in Spring (cost based on boat length) $\$12.00$ /Ft X _____ = _____
 20. Maintenance Inspection based on your boat & its equipment - $\$5.00$ /Ft x _____ = _____
 21. Remove & Hold 10 days, (Circle which) – Electronics, Batteries, Canvas tops, \$90/hour to be paid on pickup. Yes or No
- Subtotal above = _____ x 0.08 = _____ Tax Due. Tax + Subtotal = Total Due now with contract = _____

Payment Method: () Check- [Drop off, Send US Mail] () EFT - [Pay from savings/checking account, we send you a link] () Cash - [Pay in person]

I understand this contract & agree to the terms & conditions on the reverse side:

Owner's Signature _____Please enter any special instructions or comments below:Marina Agent _____

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Explanation of Services, Recommendations and Conditions:

Transport and Hauling Fees- The transportation fee is needed if the owner is not delivering the vessel to our haul out slip. Most vessels can be left at the haul out slip the night before, the owner should reconfirm their requested date and time with Marina Office staff prior to delivery. The Marina may adjust the date & time of hauling as necessary. The hauling fee includes the Spring Launch or to move your boat within our yard if you are not ready by May 31 (or your launch date if you are inside the building). If you plan to be out for long term storage add a note on the front of this form so we can avoid unnecessary moves when possible. A \$100 fee will be charged if you do not drop off or pick up the boat when you have scheduled to do so, or to reschedule a lift once scheduled. A \$100 fee applies to owners that store cradles with us to cover our handling costs which is item 12.

Washing Painted vs Unpainted Bottoms- The hauling fee includes pressure washing the bottom of the hull where and IF it is painted with antifouling paint. Hull surfaces and running gear painted with antifouling paint only take half a minute per foot to wash. We allow for up to 1 min per foot of boat length for pressure washing the bottom and will stop washing at that point. Removal of mussels is not our responsibility and we will do our best with the time allotment. Unpainted bottoms or poorly painted hulls and may have mussels attached and have stains that require chemicals to clean. Not all stains may come out even with harsh chemicals. Lifting the boat is often necessary to get at all areas of the hull.

Winter Land Storage- Basic winter land storage is outside in the marina's yard. Boats have a 20 Ft. minimum and Jet Skis have a 10Ft. minimum. Trailers carrying 2 Jet Skis will be charged a flat rate of \$150. Blocking or cradle rental will be needed if you are not providing it to us. Storage expires May 1, 2021 and daily rates will be charged after this date, or June 30 if you have a slip Leased with us for that vessel. The 2020 rates were \$0.30 per foot per day, \$6/ft per month if prepaid, or \$25/ft for the season if prepaid. Storage space is contracted for your boat only. Any additional personal property is subject to additional storage charges. Personal items may not be left at your Dock Slip unless you have executed a 2021 Lease for that slip. The marina is not responsible for personal property left beyond the term of a lease, and the lessee agrees to pay for labor and disposal costs to dispose of abandoned personal property left at the marina. All boats stored at the marina must be covered during winter or long-term storage. Covering the boat yourself is okay as long as the boat stays covered. At its option, the marina may cover a boat at the owner's expense after the owner is notified and fails to cover the boat in 15 days.

Upgrade to Indoor Storage - (Hauling and land storage charges are needed in addition to this upgrade) Building access will be provided to owners with boats in the building & approved vendors. This is Calculated "LOA" including bow pulpit, swim platform, & trailer. We schedule hauling of boats going into the building based on which day the owner wants to be launched by in May, and then the building is loaded using a first in, last out system. The launch date you pick in May to have your boat launched, subtracted by the number 30, would be the date in October your boat should be hauled out. We may adjust the haul or launch date due to how weekends fall and other considerations such as storms, how the building is unloading, and cooler or warmer weather. We provide 5 days of notice before launching, and if you are not ready your boat will be moved out into the marina's yard and you will be charged for the move. Boaters are responsible for covering his or her boat to protect from dirt and dust in the building. Availability for indoor storage will be handled on a first come basis based on the order we receive fully paid contracts. We need your contract by October 1 with your Spring launch date and to ensure your boat is put into the building at the right time.

Boat Staging - Boats going inside that would like to be hauled earlier than their spring launch date necessitates will be hauled, winterized, and stored outside until it's time to go inside.

Winterize and Fog Engine- We start and run the engine to operating temperature. While running, fogging oil is introduced to prevent corrosion in the cylinders over the winter. We winterize the engine using environmentally friendly antifreeze. All drain plugs are reinstalled and the engine is left ready to be started in the spring so bringing the boat back to us in the spring is not necessary. When you start the boat in the spring check your fluid levels and watch your instruments, this should be done anytime you start the boat. This method is used for seasonal lay-up, so let the Office know if your vessel may sit for longer than one season.

Hot or Cold Water Systems, Generators, Pumps, A/C units - The freshwater tank is drained and the lines and items we are winterizing are cleared by pumping non-toxic antifreeze or air through them. Antifreeze may remain in the item and the holding tank. Water heaters are drained or filled at our discretion. In normal circumstances our pricing includes up to 4 gallons for the system and a gallon for each extra item. This is usually adequate unless your vessel is unusual and requires extra in which case we bill you for the extra at \$5 per gallon.

Change Engine Oil and Filter- For all options here we assume providing a half hour labor per engine. We will contact you if we expect more labor is needed if your engine is hard to access, or if your engine is different from most gas inboards. You need to select and write that name underlined and its cost on the front. "Conventional" @ \$90 each uses a quality conventional oil & quality filter suitable for most older marine engines. "My Oil + Filter" uses what you provide @ \$60 each. "Synthetic" @ \$120 each provides a fully synthetic marine grade aftermarket oil, usually Sierra or an OEM brand. Diesels are invoiced later at time and materials. We need your contract two weeks before hauling otherwise this will be completed after launch next year.

Lower Unit Service- is recommended every 100 hours or seasonally to grease universal joints, bearings and inspect seals. We use Sierra high performance synthetic blend gear lube recommended for most sterndrives. Some drives contain impellers and replacement is not included. Replacing impellers now could save money, so you may want to ask us about it.

Shrink Wrap Vessel- Marina Staff (or our subcontractor) will remove your canvas, store it on your cabin or cockpit seating, build a frame to support the wrap, and cover your boat with standard 7-mil plastic, with venting to prevent mildew. Any special instructions or requests must be left on a note attached to your helm. Plastic entrance doors are available for \$25, plus \$25 for installation. Spring removal of the wrap is not included with this service.

Un-Step Sailboat mast- Our yard does not have a fixed jinn pole for stepping and un-stepping masts, so we commonly use an aerial utility truck or a crane to accomplish this. This fee is a flat rate, based on the boat's length overall. Coordination will be needed with marina staff for this service; we setup the crane and service multiple boats in a specific day to keep labor and the price of this service low. This service includes Spring Re-step of the mast.

Maintenance Inspection & Suggestions - The end of season is the best time to conduct an annual inspection of your boat's systems so items needing attention will be discovered now, providing proper time to address them before next season. If you are not completely caring for or understand the boat yourself, we recommend having a Marine Mechanic go through an annual checklist of the engine's accessories, the propulsion system, thru hull fittings, water hoses, fuel hoses, sea strainers, and looking for water in voids that could cause mold damage, etc.. Our maintenance inspection service will go through a checklist based on your boat to help identify items needing attention for the coming season. The Owner or your Mechanic should check fluids for water contamination in the fall, and again before launch to ensure nothing has leaked out over the winter due to slow leaks. We recommend changing fluids in the fall to remove contaminants and acids. Batteries are the owner's responsibility, charged batteries will not freeze, so if you leave them in the boat make sure they are charged and disconnected.

It is the boat owner's responsibility to carry hull and liability insurance. We are not responsible for damage by fire, storm, vandalism or theft and the owner agrees to hold the Gibbs Marine harmless in the event of such occurrences.

Special Conditions. Payment for services and storage is due on submission of this form. Storage fees are due in advance to qualify for Seasonal or Monthly rates; otherwise the daily rate of \$0.30/ft will be applied. Past due invoices will be charged 2% per month with a \$10 minimum. Once storage is 90 days in default it will be rebilled at a \$0.60/ft daily rate. Owner agrees not to remove vessel from the Marina until any additional storage fees are paid and that this Agreement will not expire until the vessel is removed from the Marina. Owner agrees to pay the Marina's collection agency, legal or lien fees for collection of past due accounts. Gate or building access privileges to the Marina may be revoked to owners with accounts over 60 days past due. If we are removing items for you to pickup additional storage of \$10 per day will apply after 10 days of notification they are ready.

Haul Out will Begin September 14 and end October 31. Please indicate the date you would like your Vessel hauled and we will try to Haul it as close to that date as possible. Hauling will be done Monday through Friday only and there will be an additional crew charge for Vessels hauled after October 31. Please make sure your boat is ready, extra charges will apply for additional time due to un-provided keys, dead batteries, un-labeled cradles, etc.

Acceptance of Contract by Marina: The Marina accepts liability for performance of these services once you receive a copy signed by a Marina Agent indicating our receipt and acceptance. Contracts submitted by US Mail or to Marina Staff that cannot immediately process payment and issue a receipt, will be e-mailed or mailed from the Main office within 2 days of receipt. Please check with the office if you do not receive your receipt within 7 days to ensure we received and accepted it.