

Gibbs Marine118 Petten Street
Rochester, NY 14612**2020 Hauling, Storage, & Winterizing Contract**Voice or Text (585) 227-1579
Email: Sales@GibbsMarine.com

For boats with their own trailers

Vessel Owner _____ Location _____ Agreed Drop off Date _____ Time _____

Full Address _____ Requested Spring Launch Date _____

Mobile _____ Work _____ Home _____

Boat Make & Year _____ Boat Name _____ NY ID# _____ Length _____

We will need a set of keys to your vessel, where will they be? _____ Cradle # _____

Please enter the cost of items the marina is to perform, or place an "X" on items you do not need or will complete yourself:

1. Pump out waste tank if we are hauling boat (add \$100 and circle if boat already on land) \$50.00 = _____
2. Haul out with launch ramp on your trailer, Pressure wash hull (if painted) \$9.00/Ft x _____ = _____
3. Chemical wash unpainted boat bottom (as well as we can reach on the trailer) \$12.00/Ft x _____ = _____
4. Lift boat off trailer to enable Chemical wash of entire bottom (3^ required) \$5.00/Ft x _____ = _____
5. Outdoor Boat Winter Land Storage to 5/1/21 (20 Ft Minimum) \$15.00/Ft x _____ = _____
6. Outdoor Jet Ski/Dinghy Winter Land Storage to 5/1/21 (10 Ft Minimum) \$10.00/Ft x _____ = _____
7. Discount on Storage with 2021 Dock Lease (GM/RSM) before 10/31/20 - \$5.00/Ft x _____ = (- _____)
8. Upgrade to Indoor Storage (in addition to item 5 or 6 above) \$25.00/Ft x _____ = _____
9. Engine Winterization (\$200 if not with item 5 or 12 or 16) \$150.00 x _____ engine(s) = _____
10. Engine Oil + Filter Change (see options on back) (_____) \$ _____ x _____ engine(s) = _____
11. Sterndrive Oil Change \$60.00 x _____ drives(s) = _____
12. Sterndrive Service, Remove, Grease coupler, Change Oil, Reinstall \$160.00 x _____ drives(s) = _____
13. Freshwater Pump & System (circle to add items you want winterized below) \$100.00 x _____ each = _____
14. Items: Head / Water Heater / Macerator / Shower pump / BaitWell / Wash Pump \$40.00 x _____ each = _____
15. Unit Winterize per- Air Conditioner x _____, Generator x _____, Ice Maker x _____, \$50.00 x _____ each = _____
16. Shrink Wrap Vessel [cost is L x (W+4)] Overall length _____ X (width _____ of boat + 4) = _____
17. Door for shrink wrap - \$25 for door + \$25 for installation, (Circle which needed if not both) \$50.00 = _____
18. Un-step Sail boat mast, Re-step mast in Spring (cost based on boat length) \$12.00/Ft X _____ = _____
19. Maintenance Inspection based on your boat & its equipment - Yes or No \$5.00/Ft x _____ = _____
20. Remove & Hold 10 days, (circle) – Electronics, Batteries, Canvas tops, at \$90/hour to be paid on pickup. Yes or No

Subtotal above = _____ x 0.08 = _____ Tax Due. Tax + Subtotal = Total Due now with contract = _____**Payment Method:** () Check- [Drop off, Send US Mail] () EFT - [Pay from savings/checking account, we send you a link] () Cash - [Pay in person]I understand this contract & agree to the terms & conditions on the reverse side: Owner's Signature _____**Please enter any special instructions or comments below:**Marina Agent _____

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2020 Hauling, Storage, & Winterizing Contract

For boats with their own trailers

Explanation of Services, Recommendations, and Conditions:

Transport and Hauling Fees- Owners are encouraged to haul their own boats if they are able. The Marina's Launch ramp is operable and unlocked. There is no charge for members to haul their boats out using our ramp. If we are hauling your boat on your trailer, we will pick it up at your slip. Please indicate when your boat will be ready to be hauled and we will do our best to haul it on that date or during the following few days. It is much more difficult to pump out boats on trailers, so its best you pump out your boat before your date that you are stating you will be ready for hauling.

Washing Painted vs Unpainted Bottoms- The hauling fee includes pressure washing the bottom of the hull where and IF it is painted with antifouling paint. Hull surfaces and running gear painted with antifouling paint only take half a minute per foot to wash. We allow for up to 1 min per foot of boat length for pressure washing the bottom and will stop washing at that point. Removal of mussels is not our responsibility and we will do our best with the time allotment. Unpainted bottoms or poorly painted hulls and may have mussels attached and have stains that require chemicals to clean. Not all stains may come out even with harsh chemicals. Lifting the boat is often necessary to get at all areas of the hull. Chemicals can damage the trailer finish.

Winter Land Storage- Basic winter land storage is outside in the marina's yard. Boats have a 20 Ft. minimum and Jet Skis have a 10 Ft. minimum. Trailers carrying 2 Jet Skis will be charged a flat rate of \$150. Additional storage fees apply for boats not picked up 10 days after services are completed if you are not staying for the winter. Storage expires May 1, 2021 and daily rates will be charged after this date, or June 30 if you have a slip Leased with us for that vessel. The 2020 rates were \$0.30 per foot per day, \$6/ft per month if prepaid, or \$25/ft for the season if prepaid. Storage space is contracted for your boat only. Any additional personal property is subject to additional storage charges. Personal items may not be left at your Dock Slip unless you have executed a 2021 Lease for that slip. The marina is not responsible for personal property left beyond the term of a lease, and the lessee agrees to pay for labor and disposal costs to dispose of abandoned personal property left at the marina. All boats stored at the marina must be covered during winter or long term storage. Covering the boat yourself is okay as long as the boat stays covered. At its option, the marina may cover a boat at the owner's expense after the owner is notified and fails to cover the boat in 15 days.

Upgrade to Indoor Storage - (The land storage charge is needed in addition to this upgrade) Building access will be provided to owners with boats in the building & approved vendors. This is Calculated "LOA" including bow pulpit, swim platform. We schedule hauling of boats going into the building based on which day the owner wants to be launched by in May, and then the building is loaded using a first in, last out system. The launch date you pick in May to have your boat launched, subtracted by the number 30, would be the date in October your boat should be put in the building. We may adjust the haul or launch date due to how weekends fall and other considerations such as storms, how the building is unloading, and cooler or warmer weather. We provide 5 days' notice before launching, and if you are not ready your boat will be moved out into the marina's yard. Boaters are responsible for covering his or her boat to protect from dirt and dust in the building. Availability for indoor storage will be handled on a first come basis based on the order we receive fully paid contracts.

Winterize and Fog Engine- We start and run the engine to operating temperature. While running, fogging oil is introduced to prevent corrosion in the cylinders over the winter. We winterize the engine using environmentally friendly antifreeze. All drain plugs are reinstalled and the engine is left ready to be started in the spring so bringing the boat back to us in the spring is not necessary. When you start the boat in the spring check your fluid levels and watch your instruments, this should be done anytime you start the boat. This method is used for seasonal lay-up, so let the Office know if your vessel may not be used for longer than one season.

Hot or Cold Water Systems, Generators, Pumps, A/C units - The freshwater tank is drained and the lines and items we are winterizing are cleared by pumping non-toxic antifreeze or air through them. Antifreeze may remain in the item and the holding tank. Water heaters are drained or filled at our discretion. In normal circumstances our pricing includes up to 4 gallons for the system and a gallon for each extra item. This is usually adequate unless your vessel is unusual and requires extra in which case we bill you for the extra at \$5 per gallon.

Engine Oil and Filter Change— For all options here we assume providing a half hour labor per engine. We will contact you if we expect more labor is needed if your engine is hard to access, or if your engine is different from most gas inboards. You need to select and write that name underlined and its cost on the front. "Conventional" @ \$90 each uses a quality conventional oil & quality filter suitable for most older marine engines. "My Oil + Filter" uses what you provide @ \$60 each. "Synthetic" @ \$120 each provides a fully synthetic marine grade aftermarket oil, usually Sierra or an OEM brand. "Diesels" are invoiced later at time and materials. We need your contract two weeks in advance if we are hauling your boat for you so this can be done at your slip in advance, otherwise this will be completed after launch next year. We do not need advance notice if we are winterizing your boat and you hauled it out.

Lower Unit Service- is recommended every 100 hours or seasonally to grease universal joints, bearings and inspect seals. We use Sierra high performance synthetic blend gear lube recommended for most sterndrives. Some drives contain impellers and replacement is not included. Replacing impellers now could save money, so you may want to ask us about it.

Shrink Wrap Vessel- Marina Staff (or subcontractor) will remove your canvas, store it on your cabin or cockpit seating, build a frame to support the wrap, and cover your boat with standard 7-mil plastic, with venting to prevent mildew. Any special instructions or requests must be left on a note attached to your helm. Plastic entrance doors are available for \$25, plus \$25 for installation. Spring removal of the wrap is not included with this service.

Un-Step Sailboat mast- Our yard does not have a fixed jinn pole for stepping and un-stepping masts, so we commonly use an aerial utility truck or a crane to accomplish this. This fee is a flat rate, based on the boat's length overall. Coordination will be needed with marina staff for this service; we setup the crane and service multiple boats in a specific day to keep labor and the price of this service low. This price includes re-stepping the mast in the spring.

Maintenance Inspection & Suggestions - The end of season is the best time to conduct an annual inspection of your boat's systems so items needing attention will be discovered now, providing proper time to address them before next season. If you are not completely caring for or understand the boat yourself, we recommend having a Marine Mechanic go through an annual checklist of the engine's accessories, the propulsion system, thru hull fittings, water hoses, fuel hoses, sea strainers, and looking for water in voids that could cause mold damage, etc.. Our maintenance inspection service will go through a checklist based on your boat to help identify items needing attention for the coming season. The Owner or your Mechanic should check fluids for water contamination in the fall, and again before launch to ensure nothing has leaked out over the winter due to slow leaks. We recommend changing fluids in the fall to remove contaminants and acids. Batteries are the owner's responsibility, charged batteries will not freeze, so if you leave them in the boat make sure they are charged and disconnected.

It is the boat owner's responsibility to carry hull and liability insurance. We are not responsible for damage by fire, storm, vandalism or theft and the owner agrees to hold Gibbs Marine harmless in the event of such occurrences.

Special Conditions. Payment for services and storage is due on submission of this form. Storage fees are due in advance to qualify for Seasonal or Monthly rates; otherwise the daily rate of \$0.30/ft will be applied. Past due invoices will be charged 2% per month with a \$10.00 minimum. Once storage is 90 days in default it will be rebilled at a \$0.60/ft daily rate. Owner agrees not to remove vessel from the Marina until any additional storage fees are paid and that this Agreement will not expire until the vessel is removed from the Marina. Owner agrees to pay the Marina's collection agency, legal or lien fees for collection of past due accounts. Gate or building access privileges to the Marina may be revoked to owners with accounts over 60 days past due. If we are removing items for you to pickup additional storage of \$10 per day will apply after 10 days of notification they are ready.

Haul Out will Begin September 14 and end October 31. Please indicate the date you would like your vessel hauled and we will try to haul it as close to that date as possible. Hauling will be done Monday through Friday only and there will be an additional crew charge for vessels hauled after October 31. Please make sure your boat is ready, extra charges will apply for additional time due to no keys, dead batteries, un-locatable trailers, etc.

Acceptance of Contract by Marina: The Marina accepts liability for performance of these services once you receive a copy signed by a Marina Agent indicating our receipt and acceptance. Contracts submitted by US Mail or to Marina Staff that cannot immediately process payment and issue a receipt, will be e-mailed or mailed from the Main Office within 2 days of arrival. Please check with the Office if your receipt is not received within 7 days to ensure we received and accepted your contract.